

Health Care Industry



- Case management (including medical history records, doctor visits, symptom history, diagnoses, treatment, medication medical/diagnostic records and lab reports)
- Alert and notification capabilities when certain diagnostic conditions are met
- Staffing and resource allocation, with drag-and-drop calendar synchronized with MS-Outlook
- Staff reimbursement plans
- Tracking of patient treatment plans and cross-clinic reimbursement
- Costing of treatments and medication
- Productivity reports on a department and/or individual level
- Resource monitoring and tracking
- Purchase planning and management of medications and equipment
- Advanced reporting functionality and ability to conduct clinical analysis based on real-time data
- Special utility to execute and monitor patient payments and debt collection

Higher quality patient care, stricter health-care requirements, reduction of costs and increased competitiveness are only some of the growing demands of this industry. **Priority's** proven track record with health-care providers including HMO's, central dental clinic management, and drug and health food outlets can help you meet these challenges and become more efficient in all dealings with doctors, patients, technicians and administrative tasks.

Priority maintains detailed patient records with case management so that providers can focus on patient safety and quality of care as their main concerns.

Priority's end-to-end solution will help you integrate data from many different departments, automate processes, control costs, and respond effectively and efficiently to change. With **Priority** you will be able to deliver better value to your customers, successfully manage your internal resources, and ultimately increase overall performance.



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PRIORITY13 WPF®

Health Care Industry

Eshbel Technologies prides itself on directing its efforts and finding specific solutions to meet the needs of specific industries. In the Health Care industry we have taken real-life scenarios, identified industry specific "issues," and have incorporated solutions to these issues in the software to meet the specific industry need. Following are a few of the issues we have come across in this sector, and the solutions provided in the Priority ERP Software.

Assigning a Doctor to a Hospital and Department

When selling medications or medical equipment, you can maintain your final contact (e.g., a doctor) in the system, as well as the hierarchy above them (e.g., a department and hospital). **Priority** enables you to create various contacts (doctors, nurses, etc.), assign them to a department, and assign the department to a hospital. Price quotes and orders can be issued in the names of any of the above agents, while maintaining their place within the hierarchy.

Graphic Interface for Assigning Technicians or Resources to Tasks

Priority offers a fully integrated graphic calendar, in which you can define alerts and constraints, and which can be synchronized with MS-Outlook. Use this calendar to set up meetings, schedule appointments for technicians and sales people, and assign resources.

Managing Long-term Contracts with Set Payment Dates

Priority contains a unique utility for managing long-term contracts which have an agreed price and fixed payment schedule. The agreements can be linked to varied exchange rates (in the dual currency package), and are invoiced automatically when a payment date is reached.

In a multi-customer environment, billing can be arranged in advance with the customer via a standing order, and charged to the customer's bank account or credit card.

Assigning Technicians by Specialty/Geographic Region/Available Work Days

Priority's Customer Service module enables you to manage technicians by their area of expertise, the geographic regions in which they operate on any particular day of the week and their availability in respect to customer needs. You can then use the system's graphic interface to schedule technicians for service calls.



Multi-Dimensional Analysis of Profit Centers in the Organization

Priority's profit center module enables measurement and analysis of profit centers in the organization by up to 5 different dimensions. Each dimension is a kind of independent system of revenue and expense, receiving input directly from financial transactions (or partial transactions). A single financial transaction can take part simultaneously in all 5 dimensions operating in the system, according to predetermined rules, when recording the transaction, or retroactively.

Tracking unpaid customer debts and limiting accumulation

In companies that provide services to a wide range of customers it is easy for customers to leave the premises without paying their debt. **Priority** can help you to minimize outstanding customer debts, identify customers who haven't paid and restrict their access to future services using the following tools:

- Various debt tracking and collection methods.
- Warning messages when an appointment is scheduled for a customer with outstanding debt.
- Prevent the scheduling of an appointment for such customers in other clinics in the chain.

Reporting by Business Sector

In multi-company organizations encompassing a variety of business sectors across companies there is often a need for reports and analysis of the organization's activity by business sector. **Priority's** Profit Centers utility enables the simultaneous recording of accounting activities for each sector in both company ledgers and in the relevant profit center. Using profit center attributes that are part of our financial transaction records, you can produce a consolidated profit and loss report (and analysis) across subsidiaries for a specific business sector that is shared by more than one subsidiary.

Branch Management in Priority

Priority enables you to define and manage the company's branches. Each branch can be linked to an area, enabling sales analysis by branch and by area as well as separate branch warehousing and inventory, employee management, document numbering, system access and more. You can produce reports summarizing sales by branch (at the order, shipping document, or invoice level), determine separate numbering patterns for each branch's documents, and attach a separate logo to printed documents for each branch.

For more information and details about our industry specific solutions please visit our website at www.eshbel.com

About Eshbel Technologies

Founded in 1986, Eshbel is a leading Israeli-based ERP company focused on developing, customizing, implementing and supporting ERP solutions. Having accumulated more than 20 years of experience in multiple industries worldwide, servicing over 3000 customers with a combined user base estimated at over 200.000 Priority users, Eshbel has achieved worldwide recognition for its strong track record of providing reliable services to businesses in multiple industries worldwide.